



For Immediate Release

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Chi Solutions, Inc. Welcomes New Managing Consultant and Business Development Specialist

Ann Arbor, MI (March 12, 2013) – Chi Solutions, Inc., a leading healthcare consulting firm focused on delivering cost savings, new revenue, and optimized operations for laboratory, imaging, and other diagnostic departments, announced today the hiring of Toni Theisen as Managing Consultant and Carmen Leschuk as Business Development Specialist.

In her role as Managing Consultant, Ms. Theisen will provide project management and oversight of Chi's Financial Services and Operations Consulting divisions. Her professional experience covers more than 20 years of healthcare industry experience specializing in operations and performance improvement, financial analysis and business planning, practice assessments, and physician productivity and compensation across a broad spectrum of healthcare disciplines. During her tenure at Navigant Consulting (formerly Ethos Partners and Ascendium), she worked with some of the largest hospitals, health systems, physician groups, and academic medical center in the country, helping her clients drive improvements in patient, physician, and employee satisfaction; staff and physician productivity; operational costs; workflow; and revenue. An ASCP-certified Medical Technologist and certified Lean Six Sigma Green Belt, Ms. Theisen has a Master's degree in business administration. "It is a bit of a homecoming for me; I am back at Chi after several years. In that time, I have grown professionally and am eager to bring my new and diverse experiences back to a forward-thinking organization that continues to provide top tier consulting," said Theisen.

"The healthcare industry demands that we provide a value proposition that encompasses a broad range of ideas and strategies. With her background in the area of operational finance, Toni's expertise, people skills, and customer-centric focus will serve Chi well into the future. I am exceptionally excited about Toni joining Chi," said Jeff Myers, Chi CFO and Vice President, Financial Services.

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As Business Development Specialist, Ms. Leschuk will support the Vice President, Business Development, in expanding Chi's market position and achieving growth targets. In addition to identifying new business opportunities, she will oversee all marketing functions to enhance Chi's visibility in the marketplace. Ms. Leschuk has a background in laboratory operations management and business development. While at AdeptBio and Quest Diagnostics, she collaborated with physicians, clinicians, and hospital executives to identify improvement opportunities and develop tactical business sales plans. An ASCP-certified Histology Technician and certified Lean Six Sigma Green Belt, Ms. Leschuk has a Master's degree in business administration and also served in the U.S. Air Force as an Anatomic Pathology Supervisor/Lab Safety Officer and Histology Technician. "I am very pleased to be joining Chi. With the tremendous amount of changes occurring in healthcare, my goal is to ensure laboratories recognize how Chi can assist in maintaining, and more importantly, successfully growing their businesses," said Leschuk.

"In the ever-changing lab industry, Chi is well-positioned to help clients navigate challenging times. The key to Chi continuing to enhance and expand its service offerings is the addition of top-notch people. I am very excited to have Carmen as part of the business development team. Her background and proven track record not only provide value to Chi but to our clients as well," commented Michael Kachure, Vice President, Business Development.

About Chi Solutions, Inc.

Chi Solutions, Inc. (Chi) is a nationally-recognized healthcare consultancy that delivers cost savings, new revenue, and operational improvement opportunities for hospitals, freestanding laboratories, and imaging and outpatient centers. With a quest to consistently offer proven outcomes and drawing on its wide-ranging expertise in strategic planning, outreach, operations improvement, compliance, benchmarking, Lean Six Sigma, outsourced sales and management services, and mergers and acquisitions, Chi helps its clients achieve measurable business objectives and find ways to efficiently deliver the highest level of patient care. Chi's clients and industry partners also benefit equally from the company's unparalleled market research capabilities and extensive proprietary database that identifies and defines industry trends. For more information, visit www.chisolutionsinc.com or call (800) 860-5454.

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