



CHI SECTIONALS™

A Premium Consultative Benchmarking Solution

Chi Sectionals™ is a granular analysis of cost and productivity by laboratory section or department.

Clinical laboratory and hospital executives utilize Chi Sectionals™ as a way to answer the tough questions that require substantiation. The customized output provides an overall estimate of cost savings and identification of specific opportunities by section/department and by category such as labor, supplies, reference testing, and other.

SECTIONAL BENCHMARKING. GRANULAR DATA. TRANSPARENT RESULTS.

If you are challenged to answer these questions:

- What departments afford the greatest opportunity for productivity and supply chain improvements?
- How is your laboratory performing as a business entity rather than as part of hospital-wide benchmarking?
- What defines the categorical detail by test type?

Consider the following two options:

Option 1 - Sectional Analysis & Virtual Consultation

- Detailed analysis of estimated savings by labor section and by category (labor, supplies, reference testing, other)
- Review of findings with senior consultants via virtual online meeting
- General advice on how other clients have successfully reduced costs

Option 2 - Sectional Analysis, Onsite Consultation, & Detailed Roadmap for Savings*

- Detailed analysis of estimated savings by labor section and by category (labor, supplies, reference testing, other)
- Vetting of savings opportunity onsite by operational and financial experts
- Collaboration to develop a specific, actionable roadmap to achieve targeted savings

TESTIMONIAL

“In order to effectively manage our laboratory operations in today’s challenging environment, it is critical that we measure, analyze, track, and share data. The old adage that “data is king” has never been more true! For me, the “sugar on top” of data analytics is now being able to compare our performance against national best practices by utilizing benchmarks (both internal and external).”

*Jason Newmark
VP of Diagnostic Services
Baystate Health .”*

Why Chi?

Better Margins.

Less Time. Less Risk.

Chi Solutions, Inc. is a laboratory consulting and management firm focused on delivering cost savings, new revenue, and optimized operations for hospital laboratories. We are an outcome-oriented company with more than 30 years of experience and knowledge in the industry specializing in strategic options, outreach growth and management, operations, performance improvement, benchmarking, and financial services.

Contact us: 800.860.5454 or info@Chisolutionsinc.com

Find out more at Chisolutionsinc.com

