

## ➤ Consolidation and Integration

Leveraging laboratory resources across multiple sites to enhance service delivery and financial performance.

The current economic environment requires all providers to pursue efficiency and effectiveness regarding the use of diminishing financial, facility, intellectual, and human resources. Even organizations that have deployed some level of consolidation and integration must continuously seek improvement.

- Strategy Assessment  
Understand your strategy and goals through a review of organizational strategic objectives and interviews with key leaders and customers; determine the degree of consensus among leadership
- Assessment of Operations  
Quantitative Assessment through benchmarking and peer comparison; Qualitative Assessment through expert review of clinical and business operations; identification of opportunities for improvement
- Operational Options and Models  
Presentation of operational options to implement opportunities identified during the assessment including ROI; facilitation of decision process to finalize models, options, and strategy
- Organizational Structure Options  
Review of organizational and legal structure options in use in the laboratory industry today; recommendation of structure that is a best fit for the chosen strategy
- Business Plan  
Implementation plan for chosen strategy that details tasks, timelines, capital needs, and organizational structure; includes pro forma financial statements

Consolidation and integration remain viable strategies for optimization of resources, and Chi facilitation and support can expedite your ability to achieve measureable change to ensure success in the current economic environment.